



## Stanly business one of the top in Charlotte region

By Jim Lisk, Editor

Thursday, December 10, 2009 — S&D Construction Company, Inc. of Albemarle was named the 25th top North Carolina company among the Fast 50 businesses in the Charlotte region by the Charlotte Business Journal at a meeting last week. The Fast 50 companies were chosen based on their business growth over the three-year period 2006-2008 during which S&D Construction averaged 32 percent annual growth.

S&D Construction is run by brothers Sherrill and Mitchell Smith and has also been named one of the region's top 25 residential remodelers for the past three years.

The company began in 1972 and incorporated a year later. It started as a new construction firm, but today is involved in many forms of remodeling in addition to new construction in the region.

As for surviving the current recession, CEO Sherrill Smith said, "We're evaluating our way of doing business with more scrutiny than in past years. Our goal is to survive this downturn."

Looking ahead to 2010, Smith expects the economy and housing market to show improvement in the second quarter, and as to the company's phenomenal growth, Smith attributes expanded advertisement and devoted employees as the keys.

"We have increased our advertising through radio, direct mailing and newspaper ads and feel this has been critical to our growth," Smith said. "We certainly couldn't have done its without our employees, who give 110 percent to our customers and their projects."

Currently, S&D Construction has 27 employees total, including five teams of employees that are working on projects in Lewisville, High Point, Uwharrie Pointe, and Montgomery and Stanly counties. At any given time, team members can be found working in the company's shop at 714 Monroe Street, Albemarle or on one of the job sites.

Within his workforce, there are electricians, cabinetmakers, painters, sheet rock finishers and hardwood floor installers, for as Smith said, "As remodelers, we've got to be able to do all of that."

"Most of our market is here in Stanly County, but we do travel to surrounding counties. In addition to remodeling, we do lots of storm damage and fire restoration.

"Restoration is a very specialized market in that you're putting a building back like it was with specialized molding and paints."



One major restoration project was the former Lillian Mills project, which turned the 150-year old hosiery mill and its 30,000 square-feet into condos and offices. Monarch, a major non-profit working with the intellectually and developmentally challenged, have their corporate offices on the bottom two floors while individuals live above the offices.

The size of projects range from former mill houses that have been remodeled while new construction projects include homes valued at more than \$1 million built at Uwharrie Pointe.

“Regardless of the project size, our goal is to fix them up and make them look as beautiful as possible,” Smith said. “We appreciate the support of the people of Stanly County and try to give back through various civic groups. We want to be able to help the people in the county.”

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